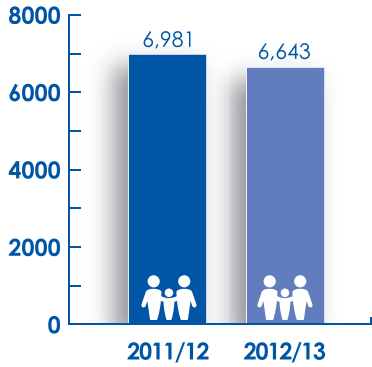


SCS Annual Report FY 2012 / 2013

OUR SERVICES

Total Unduplicated Clients Served



Total unduplicated individuals helped with food and/or financial aid decreased 5% this year, but the need per capita is **going up!** Financial aid **increased 5%** and food assistance **went up 16%** in just one year.

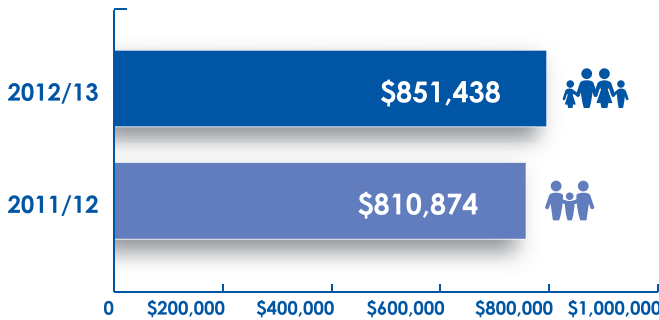
What does this mean? Low-income families are leaving the area because it is becoming too expensive to live in Silicon Valley. Those remaining need more help.

Financial Assistance*

With rising rents, gas prices and utility costs, the need is deeper than ever.

The amount of financial aid **increased 5%** from 2011 - 12. **What does this mean?** The need is deeper than ever before, with rents rising while income is staying flat for low-income workers and seniors.

Amount Spent on Financial Aid to Clients



	2011/12	2012/13
Cases	1,678	1,675
Individuals	3,163	3,073
Financial Assistance	\$810,874	\$851,438

*Includes aid for rent, rental deposits, utility bills, medical bills, bus passes, gas vouchers, and pass-through direct assistance of \$15,320.



We are always grateful for the **generous donors and volunteers** who support Sunnyvale Community Services year-round. You are the hearts and hands of our mission to prevent homelessness and hunger here in Sunnyvale.

Food Assistance

We continue to give out more food in our bags/servings, and more healthy food. Food prices keep going up, including the fresh produce we distribute every Monday.

We are distributing more than double the food from 5 years ago, which means we need more volunteers to bag groceries, stock shelves, run food drives, pick up donations, and keep our warehouse humming.

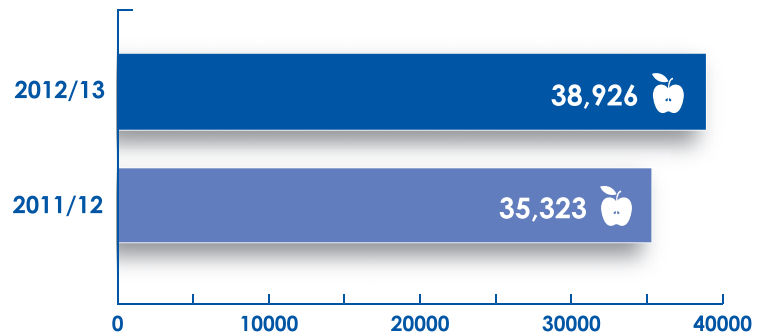
- **Food Servings:** We count each time an individual receives food as a "serving." These **increased 16%** from 2011 - 12.

- **Produce Mondays:** Launched in October, 2011, has increased from 320 families/week to over 700 families/week—an increase of 119%.

- **Volunteer Power:** Our talented and dedicated volunteers currently equal 15 full-time staff equivalents.

A family of four coming to SCS can receive healthy food and produce valued at \$308 per month, giving needed nutrition and room in their budget for other necessities.

Duplicated Food/In-kind Cases



Number of Duplicated Clients/Cases Receiving Food

	2011/12	2012/13
Food/In-kind Family Visits	35,323	38,926
Individual Visits	84,742	98,132
In-kind Emergency Assistance*	\$2,428,583	\$2,678,027

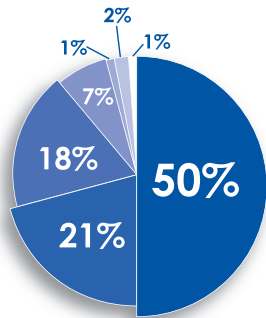
*Includes weekly Produce Mondays, monthly food, twice-weekly bread, Kids' Summer Food program, school backpacks and shoe gift cards, emergency/homeless food bags, bicycles, and other in-kind services.

Cake4Kids Creates Birthday Smiles!

Thanks to our partnership with the volunteers at Cake4Kids, SCS distributed 123 birthday cakes to low-income children this year.



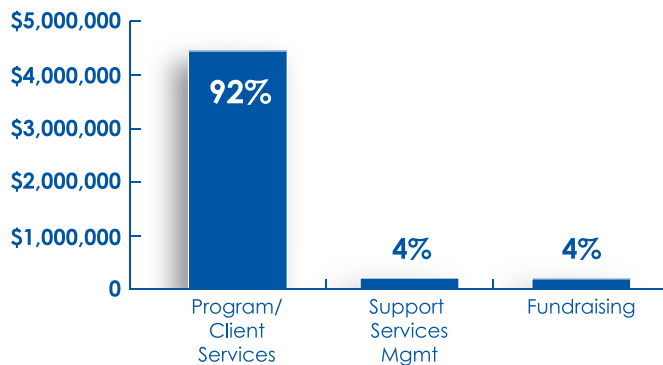
Revenue Sources



In-kind	50%
Community Support	21%
Corp./Foundation Support	18%
Government Grants	7%
United Way	1%
Other	2%
Investment/Interest	1%

In-Kind Donations	\$ 2,711,571
Community Support (See Financial Note #1)	1,152,594
Corporate / Foundation Support	996,139
Government Grants	364,789
United Way	65,900
Other	93,377
Investments / Interest	74,849
TOTAL	\$5,459,219

Where Our Money Goes



Program / Client Services	\$ 4,452,282
Support Services Management	205,898
Fundraising	191,494
TOTAL	\$4,849,674

Financial Notes

1. Community Support includes a generous bequest of \$419,711 from the estate of Mr. Paul Walkowiak. The SCS Board of Directors has designated the bequest to be restricted for capital expenses. The bequest is included in the total Change in Net Assets of \$609,545.
2. Our supporting services overhead for the year was 8%, very low for nonprofits, especially smaller ones with fewer cost centers to distribute overhead. (The nonprofit standard is 25% or lower.)
3. The 2012-13 audit from Deborah Daly, CPA was 100% clean (no findings).
4. Our audited annual financial statements are available on the SCS website for anyone to view.

Neighbors in Need

● A medical emergency can cause eviction

A 77 year-old Sunnyvale senior and caretaker of her grandchildren since their mother died years ago, had an emergency dental extraction in order to prevent an infection from getting worse. Although it took some convincing, this proud family matriarch came to Sunnyvale Community Services to help her pay the \$219 balance for her dental emergency. Because we were able to step in and help, she was able to get the medication she needed for a full recovery while remaining in her home without the risk of eviction. In addition, we were able to provide her with emergency food, helping her stretch her already very tight monthly budget. ■

● Homeless man gets a new start

Through our partnership with Downtown Streets Team, we met "Bill," who had been homeless for over one year. He joined the Downtown Streets team and found in it a new purpose and a new beginning. After working on the team for a year Bill was able to move into a new apartment, the first home he had in over a year. SCS was able to help Bill with food and basic household items like dishes, detergent, and linens. Bill was so grateful for our help and still stops by once in a while to help clean our windows and say hello to the staff at SCS. ■

● Two full-time jobs and a home

High rents throughout Silicon Valley means that it takes more than one minimum wage job to afford a place to live, even a tiny apartment. A family whose husband was working two full-time minimum wage jobs came to us for help with the deposit on their first home, a modest trailer for a family of four. With one-time rental deposit assistance, this family was able to move out of a motel and into a permanent home. The mother was teary-eyed with gratitude and tremendously relieved that her children could have their own beds and feel safe again. ■

● Father and son—sticking together

A single father of a five year-old boy lost his job in July and has been working hard to find a new job ever since. While this was happening his medical bills were mounting with his own care as well as his son's. Sunnyvale Community Services was able to help this father get his MediCal reinstated so that his medical bills were covered. In addition, we enrolled him in our food program and gave his son a nice new backpack with school supplies along with a Payless Shoes voucher so that his son could start kindergarten with everything he needed. Our help has enabled this dedicated father to focus on his job search without worrying about staying healthy and providing food for his son. ■