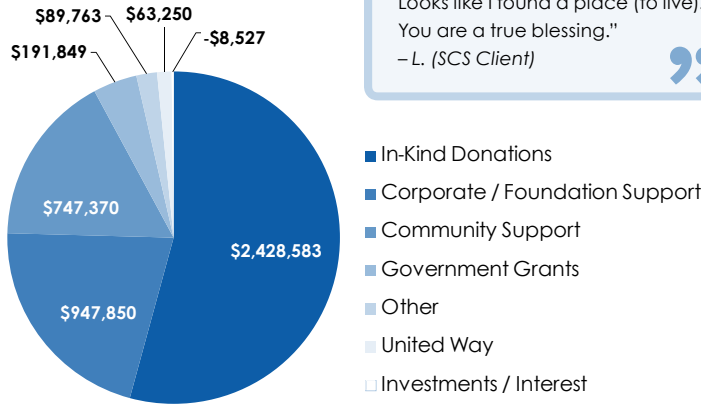


SCS Annual Report FY 2011 / 2012

With the generous support of our donors, we are able to help every single client and family eligible for financial aid, never

FINANCIAL OVERVIEW

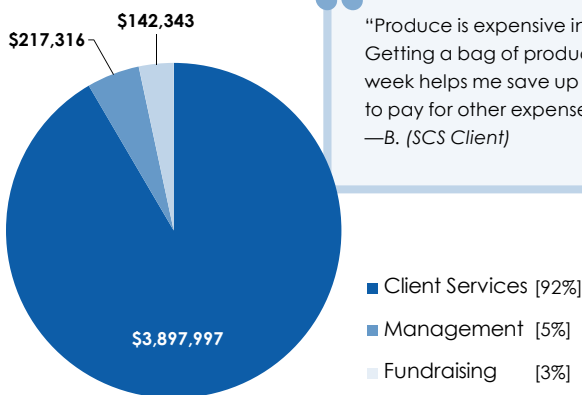
Revenue Sources



“Just wanted to say 'Thank you.' Things are going well since I last saw you...(I'm) back on track!! Looks like I found a place (to live)... You are a true blessing.”
—L. (SCS Client)

In-Kind Donations	\$ 2,428,583
Corporate / Foundation Support	947,850
Community Support	747,370
Government Grants	191,849
Other	89,763
United Way	63,250
Investments / Interest	(8,527)
Total	\$4,460,138

Where Our Money Goes



“Produce is expensive in the stores. Getting a bag of produce here every week helps me save up some money to pay for other expenses.”
—B. (SCS Client)

Program / Client Services	\$3,897,997
Support Services	
Management	217,316
Fundraising	142,343
Total	\$4,257,656

OUR SERVICES

Financial Assistance

With rising rents, gas prices and utility costs, the need is growing.

- Families helped with financial aid increased 19% from 2010 - 11
- Amount of financial aid increased 8% from 2010 - 11 (excluding stimulus package funding)

Financial Notes

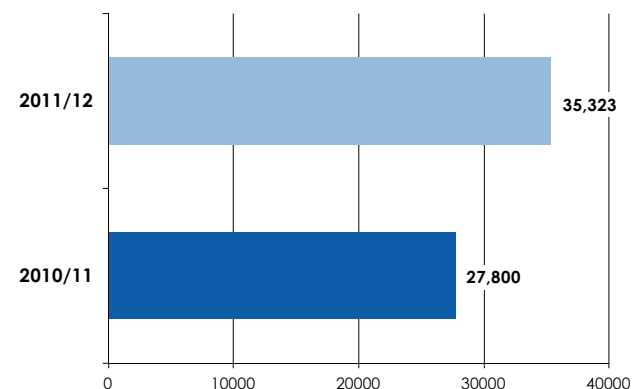
1. In addition to net income of \$202,482, SCS had a loss of assets disposed of (\$677) and a gain related to payroll tax deposits of \$6,697 which brings changes in net assets \$231,502.
2. Our supporting services overhead for the year was 8%, very low for nonprofits, especially smaller ones with fewer cost centers to distribute overhead. (The nonprofit standard is less than 25%.)
3. The 2011/12 audit from Deborah Daly, CPA was 100% clean (no findings or recommendations).
4. Our audited annual financial statements are available on the SCS website for anyone to view.

Food Assistance

Total Unduplicated Clients Served

	FY 2010/11	FY 2011/12
	6,909	6,981

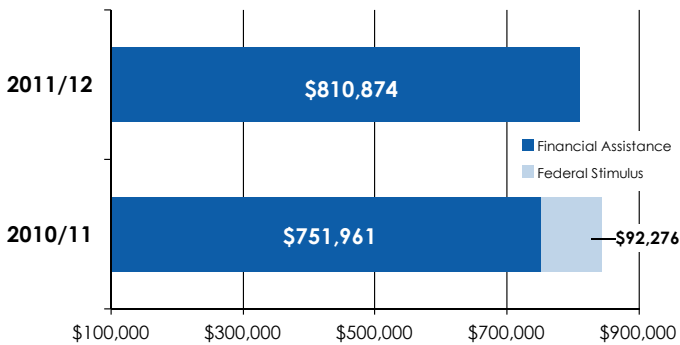
Duplicated Food/In-kind Cases



* Part of FY 2010/11 included one-time assistance from federal stimulus funding through HPRP and Cal-Win programs.

turning any eligible away because we lack financial resources. Please help us continue this perfect track record.

Amount Spent on Financial Aid to Clients



(Includes aid for rent, rental deposits, utility bills, medical bills, bus passes, gas vouchers, and pass-through direct assistance.)

	2010/11	2011/12
Families	1,405*	1,678
Individuals	3,109*	3,163
Financial Assistance	\$751,961	\$810,874
<i>Federal Stimulus Assistance</i>	\$92,276	—

Number of Duplicated Clients/Cases Receiving Food

(Includes weekly Produce Mondays, monthly food, twice-weekly bread, Kids' Summer Food Program, school back packs and shoe gift cards, emergency/homeless food bags, bicycles, and other in-kind services.)

	2010/11	2011/12
Food/In-kind Cases	27,800*	35,323
Individuals	68,733*	84,742
In-kind Emergency Assistance	\$1,799,089	\$2,428,583

We are giving out more food in our bags/servings, and more healthy food. Food prices have gone up sharply, including the fresh produce we distribute on Mondays.

We are distributing more than double the food from 4 years ago, which means we need more volunteers to bag groceries, stock shelves, run food drives, pick up donations, and keep our warehouse humming!

- **Food Servings:** We count each time an individual receives food as a "serving." These increased 27% from 2010 - 11.
- **Produce Mondays:** launched in October 2011, has increased from 320 families/week to 700 families/week in one year—an increase of 119%.
- **Volunteer Power:** Our talented and dedicated volunteers currently equal 14.9 full time staff equivalents. This is a 8% increase in one year!

Neighbors in Need

Keeping afloat keeps getting harder in Silicon Valley

● All it takes is one medical emergency to set you back...

Recently a mother of three came to us with a housing emergency. Her husband had to have emergency gall bladder surgery and as a result, they were behind on their rent. They were already paying a reduced amount of rent because they share a small apartment with another family. But, when her husband missed work for two weeks while recuperating from surgery, they were unable to pay their rent and were on the verge of losing the roof over their head. SCS was able to pay their portion of the rent for the month and ensure that they could stay right where they are. ■

● Hoping to reunite with her children...

A young woman came to us anxiously looking for help. She had temporarily lost custody of her two children when she lost her job, had some personal struggles, and had no means of support. She is working hard to get back on her feet and found an apartment but could not come up with the money required for a deposit. SCS stepped in and, in a 50-50 partnership with the County, paid her \$1,000 deposit. She is now in stable housing and in the process of reuniting with her children. We are so glad we could be a part of her journey to a happy ending. ■

● Starting over at 65...

For most people, becoming a grandparent is a time of joy and pride. There is nothing better than holding your new grand-baby and smothering him with affection, knowing that you can hand him back to his mother or father after a brief visit. But for some, a new grandchild means starting all over. A 65-year old Sunnyvale grandmother was recently awarded custody of her 8-month old grandchild when the parents could not take care of the child. Our senior quickly started accruing extra expenses for diapers and formula, which forced her into deep debt with payday loans she was taking to make ends meet. SCS stepped in and paid one month's rent to help her catch up with her bills. We also signed her up for our food program and set her up so that she is now receiving food stamps. ■

"Thank you and the staff at SCS for the help and for making me and my family feel safe and to let us know that there are good people with good hearts in this world. I'll always have you guys in my prayers. Thank you again. You are all angels." — M. (SCS Client)