

SCS Annual Report July 1, 2010- June 30, 2011

FINANCIAL OVERVIEW

Revenue

Community Support	\$592,845
Corporate / Foundation Support	600,303
Government Grants	308,550
United Way	74,575
Other	84,146
Investments / Interest	94,284
In-Kind Donations	1,799,089
Total	\$3,553,792



Expenses

Program / Client Services	\$3,304,479
Support Services	
Management	168,641
Fundraising	181,498
Total	\$3,654,618



Financial Notes

1. In 2010/11, SCS distributed a record \$1,786,079 in in-kind support to low-income clients.
2. SCS distributed \$92,276 in one-time federal stimulus funds from the CalWin program during the fiscal year.
3. Our overhead has consistently been 10% or lower, very low for nonprofits, especially smaller ones with fewer cost centers to distribute overhead (the nonprofit standard is less than 25%).
4. Last year we had 8.5 full-time staff. With over 800 volunteers, our annual volunteer hours equaled those of 13.75 full-time employees.
5. The 2010/11 audit was completed by Deborah Daly, CPA, who gave SCS an "unqualified opinion" with no findings. Our annual financial statements are available on the SCS website for anyone to view.

SERVICE OVERVIEW

Total Unduplicated Clients Served

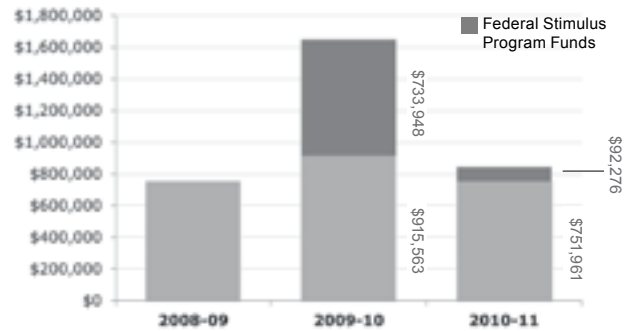
FY 2008/09	FY 2009/10	FY 2010/11
6,860	7,455*	6,909*

Financial Assistance to Clients

Includes financial aid for rent, rental deposits, utility bills, medically-related bills, bus passes, gas vouchers, and pass-through direct assistance.

	2008/09	2009/10	2010/11
Cases	958	1,650*	1,405*
Individuals	2,487	4,719*	3,109*
Financial Assistance	\$751,520	\$1,649,511	\$844,237

Financial Assistance

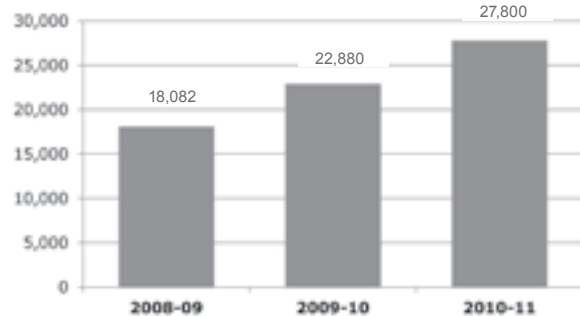


Number of Duplicated Clients/Cases Receiving Food

Includes monthly food and produce programs, daily bread, Kids' Summer Food Program, Emergency/Homeless Food Bags, Bicycles, and other in-kind services.

	2008/09	2009/10	2010/11
Food/In-kind Cases	18,082	22,880*	27,800
Individuals	55,334	72,485*	68,733
In-kind Emergency Assistance	\$1,184,163	\$1,570,118	\$1,786,080

Duplicated Food/In-kind Cases



* FY 2009/10 and part of FY 2010/11 included *one-time assistance from federal stimulus funding* through HPRP and Cal-Win programs.